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# Learning in Games <br> Introduction and Basic Concepts 

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## Definition of Extensive Form Game

a finite game tree $X$ with nodes $X \in X$
nodes are partially ordered and have a single root (minimal element)
terminal nodes are $z \in Z$ (maximal elements)


ROOT

## Players and Information Sets

player 0 is nature
information sets $h \in H$ are a partition of $X \backslash Z$
each node in an information set must have exactly the same number of immediate followers
each information set is associated with a unique player who "has the move" at that information set
$H_{i} \subset H$ information sets where $i$ has the move

## More Extensive Form Notation

information sets belonging to nature $h \in H_{0}$ are singletons
$A(h)$ feasible actions at $h \in H$
each action and node $a \in A(h), x \in h$ is associated with a unique node that immediately follows $x$ on the tree
each terminal node has a payoff $r_{i}(z)$ for each player
by convention we designate terminal nodes in the diagram by their payoffs

Example: a simple simultaneous move game


## Behavior Strategies

a pure strategy is a map from information sets to feasible actions $s_{i}\left(h_{i}\right) \in A\left(h_{i}\right)$
$S_{i}$ are the set of pure strategies
$\sigma_{\mathrm{i}} \in \Sigma_{\mathrm{i}}$ are mixed strategies, probability distributions over pure strategies
a behavior strategy is a map from information sets to probability distributions over feasible actions $\pi_{i}\left(h_{i}\right) \in P\left(A\left(h_{i}\right)\right)$

Nature's move is a behavior strategy for Nature and is a fixed part of the description of the game

We may now define $u_{i}(\pi)$
normal form are the payoffs $u_{i}(s)$ derived from the game tree


## Kuhn's Theorem

every mixed strategy gives rise to a unique behavior strategy
$\hat{\pi}\left(h_{\mathrm{i}} \mid \sigma_{\mathrm{i}}\right)$ map from mixed to behavior strategies
The converse is NOT true
however: if two mixed strategies give rise to the same behavior strategy, they are equivalent, that is they yield the same payoff vector for each opponents profile $\mathrm{u}\left(\sigma_{\mathrm{i}}, \mathrm{S}_{-\mathrm{i}}\right)=\mathrm{u}\left(\sigma_{\mathrm{i}}{ }^{\mathrm{i}}, \mathrm{S}_{-\mathrm{i}}\right)$

## Additional Notation

$\overline{\mathrm{H}}(\sigma)$ reached with positive probability under $\sigma$
$\hat{\rho}(\pi), \hat{\rho}(\sigma) \equiv \hat{\rho}(\hat{\pi}(\sigma))$ distribution over terminal nodes
$\mu_{\mathrm{i}}$ a probability measure on $\Pi_{-\mathrm{i}}$
$u_{i}\left(s_{i} \mid \mu_{i}\right)$ preferences
$\Pi_{-i}\left(\sigma_{-i} \mid J\right) \equiv\left\{\pi_{-i} \mid \pi_{\mathrm{i}}\left(\mathrm{h}_{\mathrm{i}}\right)=\hat{\pi}\left(\mathrm{h}_{\mathrm{i}} \mid \sigma_{\mathrm{i}}\right), \forall \mathrm{h}_{\mathrm{i}} \in \mathrm{H}_{-\mathrm{i}} \cap \mathrm{J}\right\}$

## Nash Equilibrium

a mixed profile $\sigma$ such that for each $\mathrm{s}_{\mathrm{i}} \in \operatorname{supp}\left(\sigma_{\mathrm{i}}\right)$ there exist beliefs $\mu_{\mathrm{i}}$ such that

- $\quad \mathrm{s}_{\mathrm{i}}$ maximizes $\mathrm{u}_{\mathrm{i}}\left(\cdot \mid \mu_{\mathrm{i}}\right)$
- $\quad \mu_{\mathrm{i}}\left(\Pi_{-\mathrm{i}}\left(\sigma_{-\mathrm{i}} \mid \mathrm{H}\right)\right)=1$


## Why Might We Be At Nash Equilibrium?

The rush hour traffic game
Potential games
Dynamics versus statics: two different questions
$>$ What sort of outcomes can arise from asymptotic of learning? Nash? Self-confirming?
$>$ What does the adjustment path look like?
Focus on statics first
Active versus passive learning

## Unitary Self-Confirming Equilibrium

What does learning tell us in extensive form games?

- $\quad \mu_{\mathrm{i}}\left(\Pi_{-\mathrm{i}}\left(\sigma_{-\mathrm{i}} \mid \overline{\mathrm{H}}(\sigma)\right)\right)=1$

Theorem: Path equivalent to Nash equilibrium when there are two players

Why?

## Fudenberg-Kreps Example


$A_{1}, A_{2}$ is self-confirming, but not Nash any strategy for 3 makes it optimal for either 1 or 2 to play down but in self-confirming, 1 can believe 3 plays R; 2 that he plays $L$

## Heterogeneous Self-Confirming equilibrium

- $\mu_{\mathrm{i}}\left(\Pi_{-\mathrm{i}}\left(\sigma_{-\mathrm{i}} \mid \overline{\mathrm{H}}\left(\mathrm{s}_{\mathrm{i}}, \sigma\right)\right)\right)=1$


## The "observation function"

$$
\mathrm{J}\left(\mathrm{~s}_{\mathrm{i}}, \sigma\right)=\mathrm{H}, \overline{\mathrm{H}}(\sigma), \overline{\mathrm{H}}\left(\mathrm{~s}_{\mathrm{i}}, \sigma\right)
$$

## Public Randomization



Remark: In games with perfect information, the set of heterogeneous self-confirming equilibrium payoffs (and the probability distributions over outcomes) are convex

## Example Without Public Randomization



## Knowing and Unknowing Losses

The relative importance of learning

## Ultimatum Bargaining Results



## Raw US Data for Ultimatum

| $x$ | Offers | Rejection Probability |
| :---: | :---: | :---: |
| $\$ 2.00$ | 1 | $100 \%$ |
| $\$ 3.25$ | 2 | $50 \%$ |
| $\$ 4.00$ | 7 | $14 \%$ |
| $\$ 4.25$ | 1 | $0 \%$ |
| $\$ 4.50$ | 2 | $100 \%$ |
| $\$ 4.75$ | 1 | $0 \%$ |
| $\$ 5.00$ | 13 | $0 \%$ |
|  | 27 |  |

US $\$ 10.00$ stake games, round 10

| Trials | Rnd | Cntry <br> Stake | Case | Expected Loss |  |  | $\begin{aligned} & \text { Max } \\ & \text { Gain } \end{aligned}$ | Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | PI 1 | PI 2 | Both |  |  |
| 27 | 10 | US | H | \$0.00 | \$0.67 | \$0.34 | \$10.00 | 3.4\% |
| 27 | 10 | US | U | \$1.30 | \$0.67 | \$0.99 | \$10.00 | 9.9\% |
| 10 | 10 | USx3 | H | \$0.00 | \$1.28 | \$0.64 | \$30.00 | 2.1\% |
| 10 | 10 | USx3 | U | \$6.45 | \$1.28 | \$3.86 | \$30.00 | 12.9\% |
| 30 | 10 | Yugo | H | \$0.00 | \$0.99 | \$0.50 | \$10? | 5.0\% |
| 30 | 10 | Yugo | U | \$1.57 | \$0.99 | \$1.28 | \$10? | 12.8\% |
| 29 | 10 | Jpn | H | \$0.00 | \$0.53 | \$0.27 | \$10? | 2.7\% |
| 29 | 10 | Jpn | U | \$1.85 | \$0.53 | \$1.19 | \$10? | 11.9\% |
| 30 | 10 | Isrl | H | \$0.00 | \$0.38 | \$0.19 | \$10? | 1.9\% |
| 30 | 10 | Isrl | U | \$3.16 | \$0.38 | \$1.77 | \$10? | 17.7\% |
|  | WC |  | H |  |  | \$5.00 | \$10.00 | 50.0\% |

Rnds=Rounds, WC=Worst Case, H=Heterogeneous, U=Unitary

## Comments on Ultimatum

- every offer by player 1 is a best response to beliefs that all other offers will be rejected so player 1's heterogeneous losses are always zero.
- big player 1 losses in the unitary case
- player 2 losses all knowing losses from rejected offers; magnitudes indicate that "subgame perfection" does quite badly; but really a matter of social preference
- tripling the stakes increases the size of losses a bit less than proportionally (losses roughly double)
- key fact: unknowing losses considerably larger than knowing losses relative importance of learning


## Centipede Game: Palfrey and McKelvey



Numbers in square brackets correspond to the observed conditional probabilities of play corresponding to rounds $6-10$, stakes $1 \times$ below.

This game has a unique self-confirming equilibrium; in it player 1 with probability 1 plays $\mathrm{T}_{1}$

## Summary of Experimental Results

| Trials <br> Rnd | Rnds | Stake |  | Expected Loss |  |  | Max | Ratio |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  | Pl 1 | Pl 2 | Both | Gain |  |  |
| $29^{*}$ | $6-10$ | 1 x | H | $\$ 0.00$ | $\$ 0.03$ | $\$ 0.02$ | $\$ 4.00$ | $0.4 \%$ |
| $29^{*}$ | $6-10$ | 1 x | U | $\$ 0.26$ | $\$ 0.17$ | $\$ 0.22$ | $\$ 4.00$ | $5.4 \%$ |
|  | WC | 1 x | H |  |  | $\$ 0.80$ | $\$ 4.00$ | $20.0 \%$ |
| 29 | $1-10$ | 1 x | H | $\$ 0.00$ | $\$ 0.08$ | $\$ 0.04$ | $\$ 4.00$ | $1.0 \%$ |
| 10 | $1-10$ | $4 x$ | H | $\$ 0.00$ | $\$ 0.28$ | $\$ 0.14$ | $\$ 16.00$ | $0.9 \%$ |

Rnds=Rounds, WC=Worst Case, H=Heterogeneous, U=Unitary
*The data on which from which this case is computed is reported above.

## Comments on Experimental Results

- heterogeneous loss per player is small; because payoffs are doubling in each stage, equilibrium is very sensitive to a small number of player 2's giving money away at the end of the game.
- unknowing losses far greater than knowing losses
- quadrupling the stakes very nearly causes $\bar{\varepsilon}$ to quadruple
- theory has substantial predictive power: see WC
- losses conditional on reaching the final stage are quite large-inconsistent with "subgame perfection" indicative however of social preference. McKelvey and Palfrey estimated an incomplete information model where some "types" of player 2 liked to pass in the final stage. This cannot explain many players dropping out early so their estimated model fits poorly.

